



Growth Financial Essentials

KMTPARTNERS

STRATEGY | ADVICE | SOLUTIONS

Setup

As you prepare your business for growth, there are many structural considerations to leverage value. You will require guidance on rules, regulations, business and market intelligence. KMT Partners are here to guide and support you. We will attend to all business administration, establish and maintain your cloud based accounting systems, set up management reporting (including budgets, forecasts and projections), along with regulatory responsibilities for GST, employment, taxation and other responsibilities at local, state and federal levels.

- Assistance with company set-up or re-structure
- Establishment of cloud based financial systems
- Advice on regulation and compliance
- Director services
- Registered office
- Outsourced financial services
- Tax compliance and advice

Level 1: Compliance

Understanding and complying to our taxation regime is complex - no tax detail will be overlooked. We will prepare your tax returns focusing on minimising your tax liability by finding the credit and deductions you are entitled to.

- Streamlined and comprehensive tax and compliance reporting, in line with Australian requirements
- End of year financial statements and future tax projections, including tax planning
- Submission of tax returns and compliance obligations

Level 2: Performance

Partnering with you to support your business decision making by providing the right information. This is backed by the right tools and advice to manage activities, growth and your future.

- Business objective and goal setting
- Meaningful financial, management and performance reporting
- Problem identification and management advice
- Support with planning, budgeting and projected cash flows
- Access to KMT's network of experienced advisors, including legal, wealth, capital and marketing

Level 3: Strategy

Investing in your market expansion and entering a new country brings a new level of risk that you may not have experienced before. KMT provides personal support to your directors and management team, with in-market advice, introductions and trouble shooting. We assist you to identify, assess and seize new opportunities.

- Decision-making support with independent analysis and assessments
- Internal controls and governance advice
- Management strategy and business improvement advice
- Funding opportunities (grants, angel, private equity)
- Introduction to decision makers across your industry



Your business concierge

Growing or renewing your business requires local, focused assistance. KMT Partners provides business knowledge to support our global clientele and their team. Our network empowers local recruitment of suitable people and other resources needed to succeed in business.

Pricing models

All services are provided by agreement on a fixed fee for agreed services. POA

About KMT Partners

Thinking carefully about where you are taking your business, the journey to get there, the ramifications, risks and rewards will often need the support of a range of experts along the way. KMT Partners have the experience to guide you. We work with you to identify your goals and the potential means to achieve them. We advise you on the ramifications of various options and support you to adopt the road to success. We'll work alongside you to monitor your journey to ensure you surpass your goal posts.

Across our firm, KMT Partners offers a complete range of services for clients in business and those seeking to manage their financial affairs to maximise their long-term wealth. You'll find our team provides valuable advice and support and exceptional customer care.

Our history

Post-World War II veteran and eastern European immigrant, Andrew Toth, established our firm over 50 years ago to support the migrant community with their tax and accounting. In 1985, his daughter, Katalin, took over the reins and continued to serve these clients (some now into their third generation). She took on additional directors to extend our services and attracted family-owned, local and international business clients – from manufacturing to vine and wine, retail, rural, entrepreneurial, professional and educational sectors.

Our firm's culture is enhanced with a mixture of staff from many different ethnic backgrounds, with capacity in several languages. We have experience dealing with clients from most continents and their cross-border business and succession issues.

Global networks

KMT Partners' Principals, Directors and Consultants travel the globe constantly, engaging with our clients trading overseas, with alliances in Singapore, France, South Africa and beyond. We have a network of experienced advisors in law, finance, import / export and chambers of commerce. Along with our engagement with STEP - a global organisation of multi-discipline practitioners - ensures we support clients locally and in any region of the world.



Grow and rejuvenate

At KMT Partners, we strive to ensure that our financial services provide the essential information to support and accelerate your business operations, activities and growth.

We have designed our suite of Growth Financial Essentials to meet the needs of businesses that are growing their footprint; whether you are a new, mature or multigenerational business.

Growth Financial Essentials are delivered by a suite of cloud based tools to record, monitor, access and report on the information you need to make informed decisions about your business. This is backed by personal service and delivered by our experienced, in market, financial specialists. Our service delivers the agility that expanding businesses rely on, coupled with legislative compliance and appropriate governance controls.

To take the first step towards growth, talk to KMT Partners. We will empower you to deliver your commercial objectives, and to create and sustain business activities that will grow your market.



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